

东软集团股份有限公司
2011 年半年度报告摘要

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	600718	
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	024-83662115	024-83662115
	024-23783375	024-23783375
	investor@neusoft.com	investor@neusoft.com

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			: :
			(%)
	6,810,735,885	6,858,879,805	-0.70
	4,437,901,620	4,280,208,312	3.68
	3.62	3.49	3.68
	1 6		(%)
	131,672,443	128,903,872	2.15
	196,458,136	216,620,684	-9.31

	152,222,339	168,703,450	-9.77
	100,699,408	117,223,433	-14.10
()	0.12	0.14	-9.77
()	0.08	0.10	-14.10
()	0.12	0.14	-9.77
(%)	3.49	4.16	0.67
	-663,441,093	-403,058,531	-
	-0.54	-0.43	-

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20111-61,227,594,24520101-6

944,303,265

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	19,477,627
	45,626,361
	6,193,658
	295,068
	-325,474
	-11,858,514
	-7,885,795
	51,522,931

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		(%)								(%)
	900,294,040	73.3381					-900,294,040	-900,294,040		
1	121,838,079	9.9249					-121,838,079	-121,838,079		
2	216,361,562	17.6248					-216,361,562	-216,361,562		
3	382,071,106	31.1236					-382,071,106	-382,071,106		
	382,071,106	31.1236					-382,071,106	-382,071,106		
4	180,023,293	14.6647					-180,023,293	-180,023,293		
	180,023,293	14.6647					-180,023,293	-180,023,293		
	327,300,205	26.6619					900,294,040	900,294,040	1,227,594,245	100.0000
1	327,300,205	26.6619					900,294,040	900,294,040	1,227,594,245	100.0000
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4										
	1,227,594,245	100.0000							1,227,594,245	100.0000

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900,294,040
1,227,594,245

					78,965	
		(%)				
		17.6248	216,361,562	0	0	
		13.9512	171,263,547	0	0	
		9.9034	121,574,004	-264,075	0	
		4.7433	58,228,036	0	0	
INTEL CAPITAL CORPORATION		4.2337	51,973,228	-207,956	0	
PHILIPS ELECTRONICS CHINA B.V.		2.0328	24,954,871	0	0	
		1.6339	20,057,144	0	0	
SAP AG		1.3265	16,283,768	0	0	
GOVERNMENT OF SINGAPORE INVESTMENT CORPORATION PTE LTD		0.8632	10,596,124	1,210,500	0	
		0.6776	8,318,290	0	0	
		216,361,562				216,361,562
		171,263,547				171,263,547
		121,574,004				121,574,004
		58,228,036				58,228,036
INTEL CAPITAL CORPORATION		51,973,228				51,973,228
PHILIPS ELECTRONICS CHINA B.V.		24,954,871				24,954,871
		20,057,144				20,057,144
SAP AG		16,283,768				16,283,768
GOVERNMENT OF SINGAPORE INVESTMENT CORPORATION PTE LTD		10,596,124				10,596,124
		8,318,290				8,318,290

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		456,681	6,704,151	0	7,160,832	1	0	0
		146,085	4,042,306	0	4,188,391	1	0	0
		0	1,565,403	0	1,565,403	1	0	0
		0	0	0	0		0	0
Klaus Michael Zimmer		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		0	0	0	0		0	0
		315,267	0	0	315,267	3	0	0
		0	0	0	0	3	0	0
		0	534,520	-85,248	449,272	1 2	0	0
		22,274	2,179,675	0	2,201,949	1	0	0
		0	1,103,048	0	1,103,048	1	0	0
		0	792,609	0	792,609	1	0	0
		0	442,540	-72,540	370,000	1 2	0	0
		0	660,508	0	660,508	1	0	0
		344,278	0	0	344,278	3	0	0
		247,824	3,421,429	0	3,669,253	1	0	0
		0	0	0	0		0	0
		0	3,170,436	0	3,170,436	1	0	0
		0	359,824	0	359,824	1	0	0
		0	970,946	0	970,946	1	0	0

1	2011	4	1				
					“	”	
210,807,559						137	
	2	2011	6	14	72,540	2011	6 30
				85,248			
	3						
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	2011	5	25		2010		
	Klaus Michael Zimmer						
	2011	5	25				
						Klaus Michael Zimmer	
	2011	5	25				

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			(%)	(%)	(%)	
	1,854,467,773	1,315,918,034	29.04	17.67	18.23	0.33
	401,688,605	246,992,137	38.51	27.90	27.14	0.37
	296,738,835	215,181,841	27.48	60.59	76.94	6.70

0

(1) 0.33

(2) 0.37

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		%
	1,463,403,701	11.95
	852,026,584	33.36

33.36%
11.95%

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	2011 1-6		2010	
	2,315,430,285	1178.59%	4,937,696,440	881.57%
	1,585,577,755	807.08%	3,383,628,845	604.11%
	566,656,100	288.44%	1,105,464,061	197.37%

	10,045,689	5.11%	46,121,940	8.23%
	131,672,443	67.02%	407,491,880	72.75%
	64,785,693	32.98%	152,613,448	27.25%
	196,458,136	100.00%	560,105,328	100.00%

20102011

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	9,670
	2,261
	2,853
	691
	184
	51
	23
	15,733

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	— RES NSA-240 NSA-300 NSA-400 NSA-800	2011 5 14	2,000		1,966					10.98	

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	()					
	2010 10 25	5,000		2011 10 25 2013 10 25		
	2010 10 19	6,000		2010 10 19 2013 9 25		
	2010 11 12	5,000		2011 11 12 2013 11 12		
1	-	46		2010 1 26 2013 9 28		
Euler Hermes Luottovakuutus	-	2.43		2013 5 1		
			-311			
			16,069			
			0			
			0			
			16,069			
(%)			3.62			
			0			
70			0			
50			0			
			0			

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		1,095,995,470	1,690,979,107
		649,380	969,350
		45,500,282	12,798,400
		1,201,930,967	959,725,130
		77,329,436	51,875,861
		176,459,805	172,339,920
		688,925,767	486,823,705
		5,948,900	10,313,513
		3,292,740,007	3,385,824,986
		167,535,757	283,406,306
		652,882,186	614,836,497
		440,640,885	437,011,923
		1,398,258,750	1,429,649,069

		213,122,135	84,731,103
		419,455,692	388,855,100
		152,093,600	144,880,456
		50,370,619	54,917,207
		23,636,254	34,767,158
		3,517,995,878	3,473,054,819
		6,810,735,885	6,858,879,805
		507,000,000	160,000,000
		612,266	1,227,304
		88,889,308	145,564,320
		439,155,066	566,932,526
		414,294,418	437,504,595
		56,219,723	229,463,755
		-30,360,226	685,326
			280,005
		157,393,012	160,184,537
			136,060,526
		90,624	21,336

		1,633,294,191	1,837,924,230
		104,000,000	129,000,000
		134,609,431	134,609,431
		14,351,885	13,631,955
		2,597,396	2,629,393
		174,664,366	155,872,325
		430,223,078	435,743,104
		2,063,517,269	2,273,667,334
		1,227,594,245	1,227,594,245
		363,002,779	363,002,779
		544,513,861	544,513,861
		2,324,041,386	2,171,819,047
		-21,250,651	-26,721,620
		4,437,901,620	4,280,208,312
		309,316,996	305,004,159
		4,747,218,616	4,585,212,471
		6,810,735,885	6,858,879,805

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		438,421,547	932,706,502
		649,380	969,350
			4,172,400
		538,703,463	352,624,613
		55,491,289	36,230,144
		210,333	231,575
		554,368,628	476,272,599
		340,141,076	174,878,414
		194,991,457	156,641,652
		2,122,977,173	2,134,727,249
		1,817,808,016	1,574,164,020
		304,905,365	298,593,107
		664,540,623	680,133,686
		2,943,162	2,270,340
		142,372,750	136,049,697
		10,829,736	11,762,482
		15,688,647	23,290,105
		2,959,088,299	2,726,263,437

		5,082,065,472	4,860,990,686
		330,000,000	130,000,000
		518,821	1,227,304
		88,889,308	145,564,320
		247,340,118	341,416,967
		309,906,284	347,289,078
		23,129,729	112,903,711
		-52,183,295	-21,261,484
		334,702,180	145,833,565
		1,282,303,145	1,202,973,461
		134,501,075	134,501,075
		10,162,649	10,162,649
		64,938	96,935
		119,680,484	89,515,343
		264,409,146	234,276,002
		1,546,712,291	1,437,249,463
		1,227,594,245	1,227,594,245
		353,061,885	353,061,885
		536,223,609	536,223,609
		1,418,473,442	1,306,861,484
		3,535,353,181	3,423,741,223
		5,082,065,472	4,860,990,686

2011 1—6

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		2,315,430,285	1,946,062,551
		2,315,430,285	1,946,062,551
		2,194,098,599	1,827,366,524
		1,585,577,755	1,328,880,076
		36,627,470	27,748,084
		206,836,661	166,244,625
		359,315,258	312,619,314
		504,181	-5,901,123
		5,237,274	-2,224,452
	“ ”	295,068	-804,247
	“ ”	10,045,689	11,012,092
		10,045,689	11,026,127
	“ ”		
	“ ”	131,672,443	128,903,872
		66,524,298	89,321,703
		1,738,605	1,604,891
		529,355	944,732
	“ ”	196,458,136	216,620,684
		38,551,729	33,558,899
	“ ”	157,906,407	183,061,785
		152,222,339	168,703,450
		5,684,068	14,358,335
		0.12	0.14
		0.12	0.14
		5,470,969	-23,843,752
		163,377,376	159,218,033
		157,693,308	144,859,698
		5,684,068	14,358,335

2011 1—6

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		1,135,926,082	1,091,163,095
		797,663,238	776,835,273
		18,129,557	15,173,261
		61,223,175	51,214,141
		151,206,224	140,856,961
		-126,174	-8,853,207
		2,551,807	-3,780,761
“ ”		388,513	-322,327
“ ”		3,285,634	-11,030,945
		-1,779,102	-1,084,163
“ ”		108,952,402	108,364,155
		19,830,145	36,471,280
		515,908	782,245
		200,974	159,560
“ ”		128,266,639	144,053,190
		16,654,681	14,430,505
“ ”		111,611,958	129,622,685
		111,611,958	129,622,685

2011 1—6

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		2,187,223,617	1,814,693,765
		18,651,678	25,099,027
		113,732,143	61,584,899
		2,319,607,438	1,901,377,691
		1,382,851,856	1,049,887,456
		1,222,421,762	926,986,439
		168,335,220	140,228,230
		209,439,693	187,334,097
		2,983,048,531	2,304,436,222
		-663,441,093	-403,058,531
		128,093,710	658,477
			12,920,000

		14,601,383	14,670,000
		142,695,093	28,248,477
		216,501,276	182,151,473
		28,000,000	13,775,752
		149,331	15,952,887
		244,650,607	211,880,112
		-101,955,514	-183,631,635
		1,500,000	2,025,000
		1,500,000	2,025,000
		377,000,000	30,000,000
		378,500,000	32,025,000
		195,000,000	
		14,264,992	5,680,986
		2,871,231	702,246
		209,264,992	5,680,986
		169,235,008	26,344,014
		-527,038	-1,021,899
		-596,688,637	-561,368,051
		1,687,979,107	1,615,989,046
		1,091,290,470	1,054,620,995

2011 1—6

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		989,293,253	954,697,716
			16,177,881
		706,830,989	49,572,384
		1,696,124,242	1,020,447,981
		1,538,112,291	887,488,567
		378,870,340	295,064,999
		64,512,441	69,445,909
		78,985,386	78,567,308
		2,060,480,458	1,330,566,783
		-364,356,216	-310,118,802
		5,064,736	1,390,458
		129,623	266,026
		50,320,848	18,355,500
		55,515,207	20,011,984
		62,789,052	38,147,005
		245,423,100	87,282,520
		70,149,331	26,679,046
		378,361,483	152,108,571
		-322,846,276	-132,096,587
		200,000,000	

		200,000,000	
		6,425,753	
		6,425,753	
		193,574,247	
		-656,710	-345,959
		-494,284,955	-442,561,348
		932,706,502	992,075,818
		438,421,547	549,514,470

2011 1—6

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	1,227,594,245	363,002,779			544,513,861		2,171,819,047	-26,721,620	305,004,159	4,585,212,471
	1,227,594,245	363,002,779			544,513,861		2,171,819,047	-26,721,620	305,004,159	4,585,212,471
“ ”							152,222,339	5,470,969	4,312,837	162,006,145
							152,222,339		5,684,068	157,906,407
								5,470,969		5,470,969
							152,222,339	5,470,969	5,684,068	163,377,376
									1,500,000	1,500,000
1									1,500,000	1,500,000
2										
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									-2,871,231	-2,871,231
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3									-2,871,231	-2,871,231
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	1,227,594,245	363,002,779			544,513,861		2,324,041,386	-21,250,651	309,316,996	4,747,218,616

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	944,303,265	646,365,703			500,615,375		1,925,100,542	-18,822,208	275,328,049	4,272,890,726
							26,458		-26,458	
	944,303,265	646,365,703			500,615,375		1,925,127,000	-18,822,208	275,301,591	4,272,890,726
“ ”		-71,944					163,479,458	-23,843,752	7,237,025	146,800,787
							168,703,450		14,358,335	183,061,785
								-23,843,752		-23,843,752
							168,703,450	-23,843,752	14,358,335	159,218,033
		-71,944					-5,223,992		-6,419,064	-11,715,000
1		-71,944					-5,223,992		-6,419,064	-11,715,000
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									-702,246	-702,246
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3									-702,246	-702,246

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	944,303,265	646,293,759			500,615,375		2,088,606,458	-42,665,960	282,538,616	4,419,691,513

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	1,227,594,245	353,061,885			536,223,609		1,306,861,484	3,423,741,223
	1,227,594,245	353,061,885			536,223,609		1,306,861,484	3,423,741,223
“ ”							111,611,958	111,611,958
							111,611,958	111,611,958
							111,611,958	111,611,958
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	1,227,594,245	353,061,885			536,223,609		1,418,473,442	3,535,353,181

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	944,303,265	636,352,865			492,325,123		1,246,964,049	3,319,945,302
	944,303,265	636,352,865			492,325,123		1,246,964,049	3,319,945,302
“ ”							129,622,685	129,622,685
							129,622,685	129,622,685

							129,622,685	129,622,685
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	944,303,265	636,352,865			492,325,123		1,376,586,734	3,449,567,987

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